

MINUTES OF THE 132nd MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY

The 132nd meeting of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) was held on January 9, 2025 at 9:00 a.m. in the Administrative Conference Room of the Administrative Offices at the Music City Center, Nashville, Tennessee.

AUTHORITY MEMBERS PRESENT: Norah Buikstra, Robert Davidson, Alfred Degrafinreid II, Tracy Hardin, Tre Hargett, David Lillard, Vonda McDaniel, Rachel Buckley (Designee for Jason Mumpower), Dee Patel, Seema Prasad, and Betsy Wills

AUTHORITY MEMBERS NOT PRESENT: Barrett Hobbs

OTHERS PRESENT: Charles Starks, Heidi Runion, Donna Gray, Brian Ivey, Heather Jensen, Jasmine Quattlebaum, Barbara Solari, Kristen Cashion, James Morrison, Chad Fisher, Rachel Offutt

Chair Norah Buikstra opened the meeting for business at 9:02 a.m. and stated that a quorum was present.

ACTION: Appeal of Decisions from the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

The next regularly scheduled meeting is scheduled for Thursday, February 6, 2025 at 9:00 a.m. Chair Norah Buikstra announced.

Chair Norah Buikstra read the Mission Statement of the Music City Center (Attachment #1).

There were no public comment requests received for this meeting (Attachment #1).

ACTION: Tracy Hardin made a motion to approve the 131st Meeting Minutes of November 7, 2024. The motion was seconded by Alfred Degrafinreid and approved unanimously by the Authority.

*Denotes arrival of Vonda McDaniel

Donna Gray was recognized for her service to the Nashville Convention Center, Music City Center, and CCA as she retires after 21 years with the Nashville Convention Center and Music City Center.

Charles Starks gave an overview of a new ordinance regarding attendance requirements for board and commission members. (Attachment #2)

Charles Starks provided an update on meetings held with HVS and data they are collecting and reviewing as part of their feasibility study that is currently ongoing. They will be back in person in a couple of months to provide an update.

Charles Starks then gave an update on the completed carpet replacement in the Karl F. Dean grand ballroom, lobby, and pre-function space as well as an update on future carpet replacement plans.

*Denotes arrival of Betsy Wills

ACTION: Vonda McDaniel made a motion authorizing an order for the next phase of carpet replacement in an amount not to exceed \$2 million with the final amount to be provided to the Board at its next meeting after being finalized. The motion was seconded by Robert Davidson and approved unanimously by the Authority.

Next, Charles Starks gave an update on the new video wall that was installed outside Exhibit Hall B and there was discussion.

Charles Starks reviewed monthly statistics including hotel data and tax collections (Attachment #1), and there was discussion.

Considering recent events in New Orleans, Charles Starks discussed the bollards around the MCC and their ratings. There was discussion.

In new business, Robert Davidson discussed the spending of funds that the Authority had authorized to go to the Metropolitan Government of Nashville and Davidson County and accountability for the spending of those funds. There was discussion.

*Denotes departure of Betsy Wills

ACTION: Robert Davidson made a motion authorizing Charles Starks and Heidi Runion to request from Metro a detailed written accountability of the spending from budget requests authorized by the Authority over the past 5 years. This will include how the money has been spent as well as an update on any funds that have not been spent or projects not yet completed and their expected completion date. The motion was seconded by Vonda McDaniel and approved unanimously by the Authority.

With no additional business, the Authority unanimously moved to adjourn at 10:10 a.m.

Respectfully submitted,

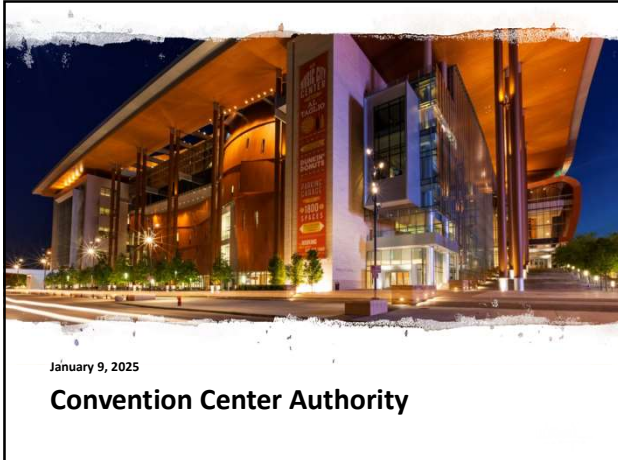


Charles L. Starks
President & CEO
Convention Center Authority

Approved:



Norah Buikstra, Chair
CCA 132nd Meeting Minutes
of January 9, 2025



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Appeal of Decisions

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Happy Birthday!

Robert Davidson
December 5th



Vonda McDaniel
December 18th



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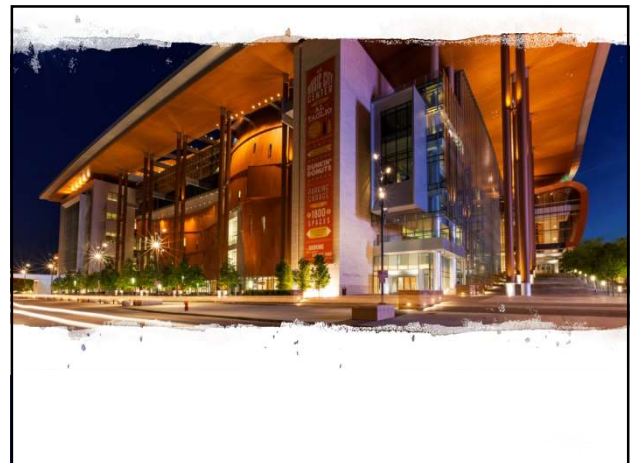
Music City Center Mission Statement

The mission of the Music City Center is to create significant economic benefit for the citizens of the greater Nashville region by attracting local and national events while focusing on community inclusion, sustainability and exceptional customer service delivered by our talented team members.

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Public Comment Period

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Congratulations & Thank You!!



Donna Gray
21 years of service

She's outta here!



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OPERATIONS UPDATE



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Boards & Commissions Attendance Requirements

If over a one-year period, a Board Member or Commissioner is absent for two-thirds of meetings of the full body for which a quorum is required, the Board Member or Commissioner shall be considered to have excessive absences. The Chair, Vice Chair, or Executive Director of a board or commission shall notify the Metropolitan Clerk of excessive absences for verification. Upon verification by the Metropolitan Clerk, the Chair, Vice Chair, or Executive Director shall refer by letter the Board Member or Commissioner to the Chair of the Council Rules, Confirmations, and Public Elections Committee with a copy to the Metropolitan Council Office. The Chair shall introduce legislation at the first regular council meeting occurring at least 30 days from the date of the referral to consider removal of the Board Member or Commissioner pursuant to section 11.109 of the Metropolitan Charter. This subsection C. shall not apply to ex-officio members of a board or commission.




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HVS Feasibility Study Update

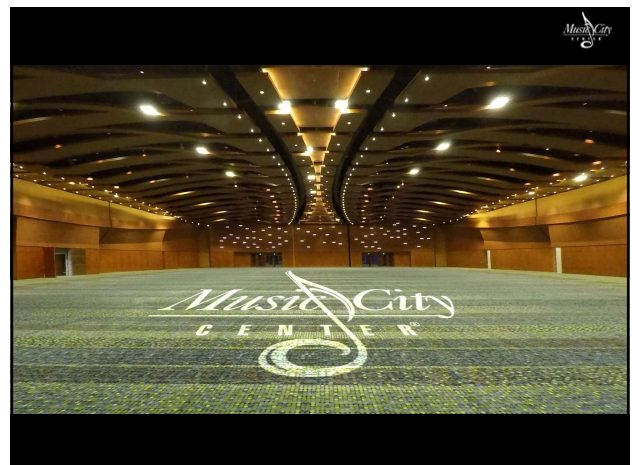


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Carpet Installation



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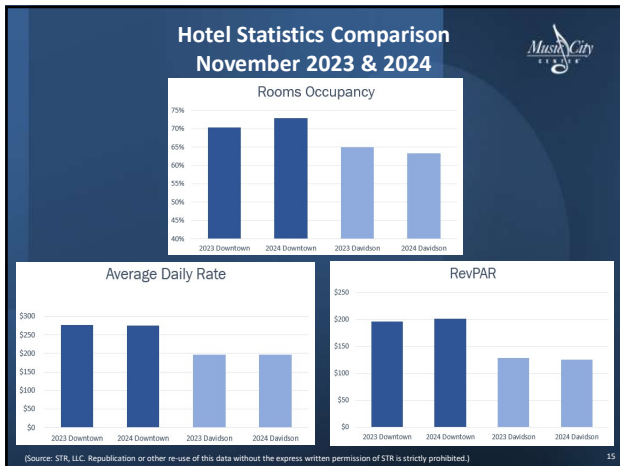
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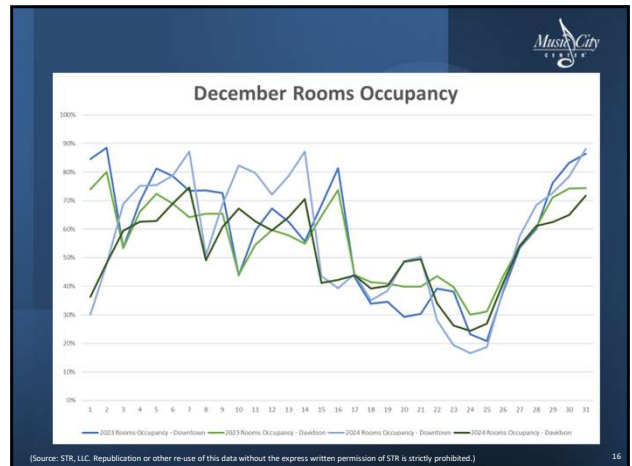
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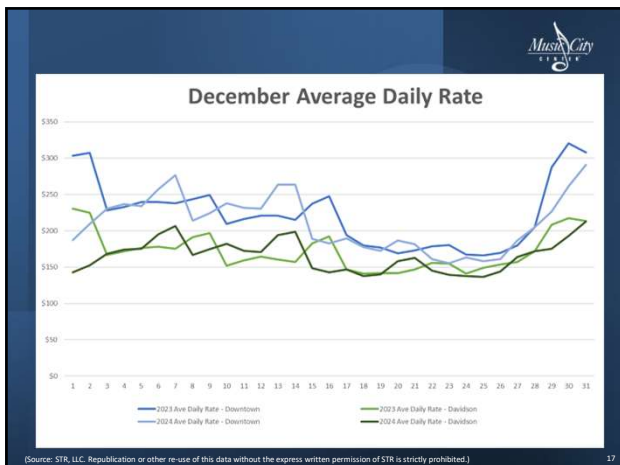
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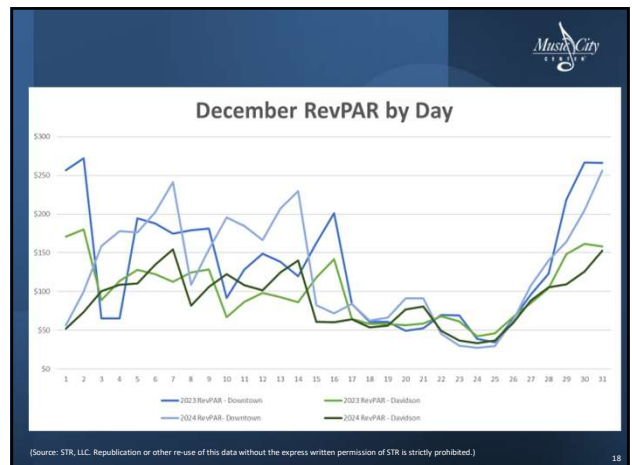
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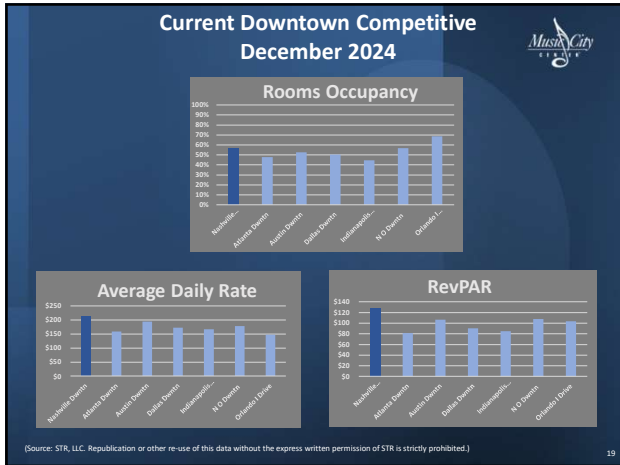
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MCC/Tourism Tax Collections thru October 2024 (excludes TDZ)

	2/5 of 5% Occupancy Tax	Net 1% Occupancy Tax	\$2 Room Tax	Contracted Vehicle Tax	Rental Vehicle Tax	Campus Tax	Total	Variance to FY 24-25
July	\$3,550,745	\$1,588,630	\$1,721,646	\$355,794	\$258,113	\$1,762,862	\$9,237,790	-16.00%
August	\$3,726,401	\$1,683,301	\$1,803,233	\$354,172	\$244,400	\$1,676,548	\$9,488,055	4.88%
September	\$4,176,543	\$1,897,886	\$1,833,788	\$400,302	\$241,655	\$2,142,864	\$10,693,039	5.01%
October	\$4,701,031	\$2,149,786	\$1,957,023	\$162,458	\$276,180	\$2,535,404	\$11,781,882	4.40%
November								
December								
January								
February								
March								
April								
May								
June								
YTD Total	\$16,154,720	\$7,319,602	\$7,315,690	\$1,272,726	\$1,020,348	\$8,117,679	\$41,200,766	-0.73%

All numbers subject to change by CCA Auditors

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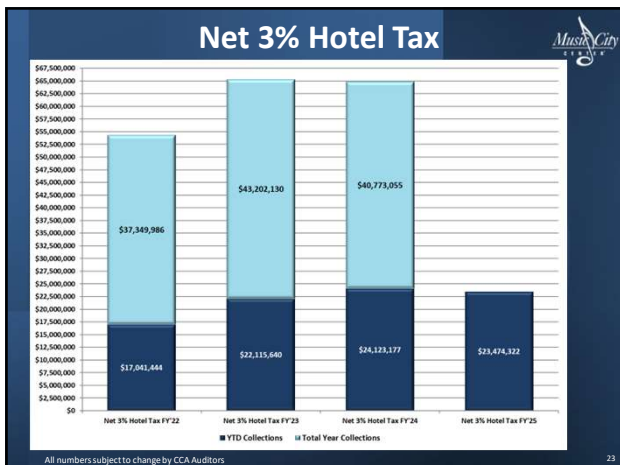
MCC/Tourism Tax Collections

MCC Portion of October 2024 Tourism Tax Collections	FY2023	FY2024	FY2025	Variance
2/5 of 5% Occupancy Tax	\$4,288,241	\$4,499,526	\$4,701,031	4.48%
Net 1% Occupancy Tax	\$1,986,527	\$2,066,156	\$2,149,786	4.05%
\$2 Room Tax	\$1,831,960	\$1,903,734	\$1,957,023	2.80%
Contracted Vehicle	\$336,752	\$508,072	\$162,458	-68.02%
Rental Vehicle	\$265,902	\$288,735	\$276,180	-4.35%
Campus Sales Tax	\$2,083,653	\$2,019,377	\$2,535,404	25.55%
TDZ Sales Tax Increment	\$0	\$0	\$0	0.00%
Total Tax Collections	\$10,793,036	\$11,285,600	\$11,781,882	4.40%

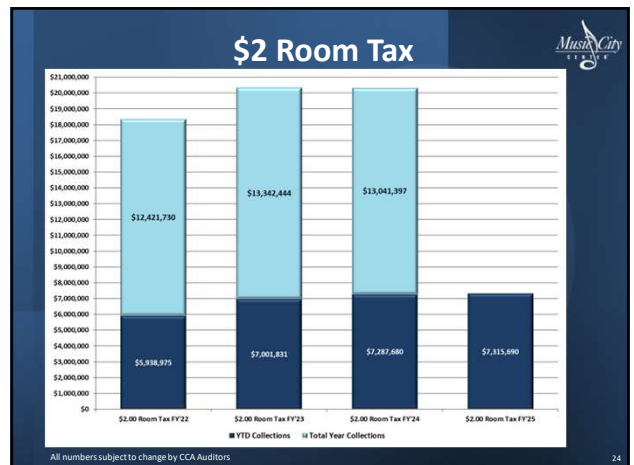
MCC Portion of Year-to-Date Tourism Tax Collections	FY2023	FY2024	FY2025	Variance
2/5 of 5% Occupancy Tax	\$15,153,837	\$16,561,627	\$16,154,720	-2.46%
Net 1% Occupancy Tax	\$6,961,803	\$7,561,549	\$7,319,602	-3.20%
\$2 Room Tax	\$7,001,831	\$7,287,680	\$7,315,690	0.38%
Contracted Vehicle	\$1,253,336	\$1,413,232	\$1,272,726	-9.94%
Rental Vehicle	\$938,298	\$1,004,931	\$1,020,348	1.53%
Campus Sales Tax	\$7,632,331	\$7,673,709	\$8,117,679	5.79%
TDZ Sales Tax Increment	\$54,901,700	\$95,865,807	\$102,668,603	7.10%
Total YTD Tax Collections	\$93,843,136	\$137,368,535	\$143,869,369	4.73%

All numbers subject to change by CCA Auditors

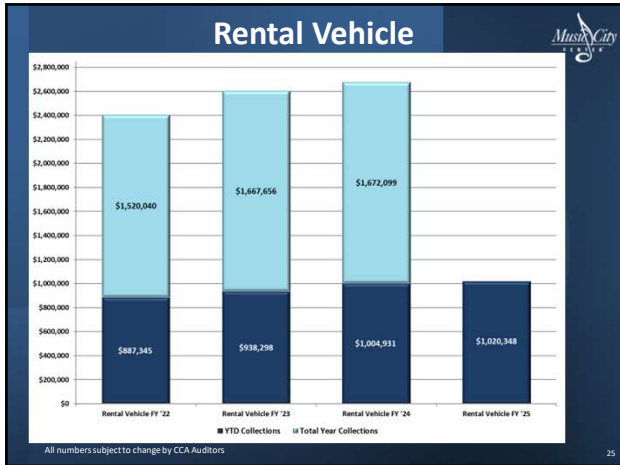
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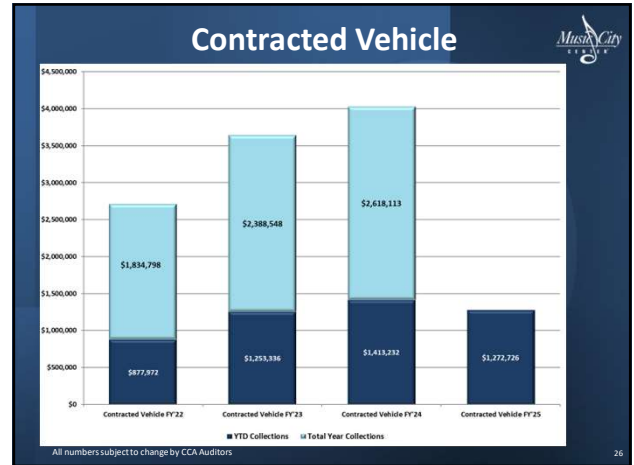
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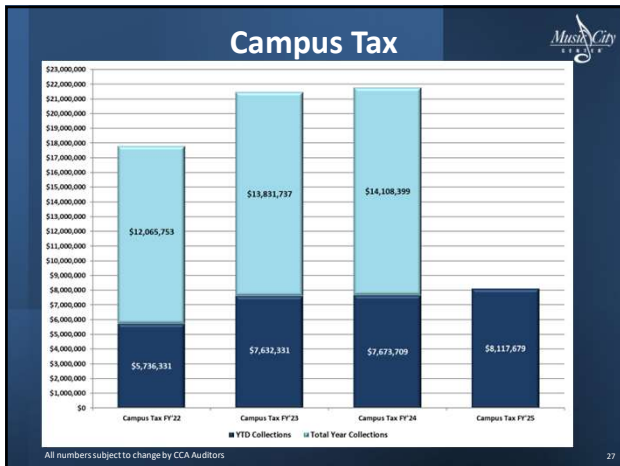
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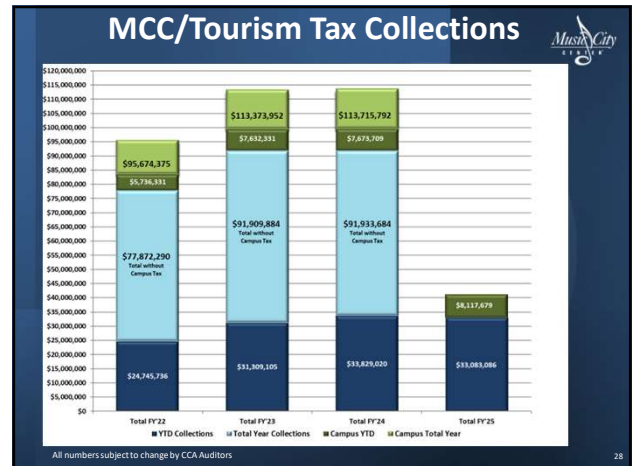
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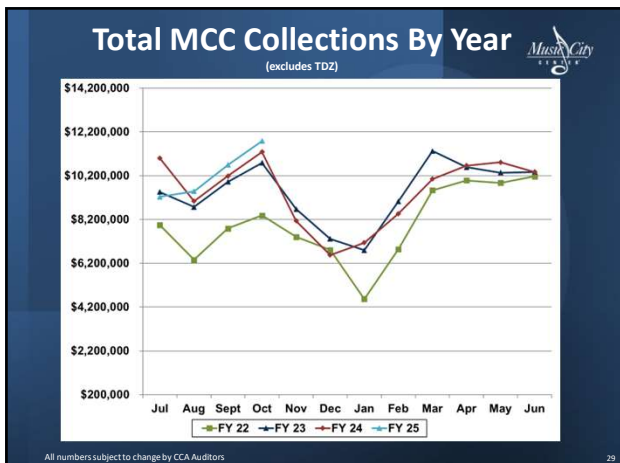
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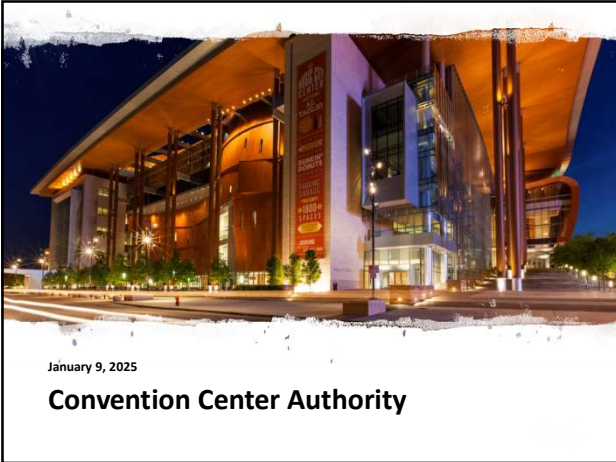


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November Events

- 19 Events
- 23,692 Attendees
- \$23,939,036 Direct Economic Impact

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January 9, 2025

Convention Center Authority



Metropolitan Nashville and Davidson County, TN Legislation

Bill (Ordinance): BL2024-582

November 20, 2024

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