

**POWER CLEAN AND
STONE SEALING
FOR MUSIC CITY CENTER**

RFP 104-2021



INTRODUCTIONS

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BEFORE WE BEGIN...

- Please sign-in
- Please keep mask on while inside the building
- Why are we here?
- Questions – WRITTEN RESPONSES PREVAIL

Agenda

- I. Introductions
- II. RFP Overview and Highlights
- III. Important Dates
- IV. Submission Requirements
- V. Q & A Session
- VI. Tour

RFP OVERVIEW AND HIGHLIGHTS

- Any contract resulting from this RFP will be for a three (3) year term with a one-time option to extend for one (2) additional two year term
- All areas mentioned in RFP will be scheduled for cleaning and/or sealing on an as needed basis. All areas will not be scheduled as one job/project.

RFP OVERVIEW AND HIGHLIGHTS

- **Horizontal and Vertical Areas and Surfaces**
 - Power clean areas using rotary cleaning for all horizontal areas and surfaces with 200 degree hot water in lieu of seating platform pavers. (For example, terraces, sidewalks, etc.)
 - Contractor shall power clean areas using a wand for all vertical areas and surfaces.
 - Contractor shall power clean approximately 680,000 sq. ft., 3 level parking garage including entrances and exits with 200 degree hot water and rotary surface cleaners.

RFP OVERVIEW AND HIGHLIGHTS

- **Horizontal and Vertical Areas and Surfaces**

- **Important Notes:**

- Power clean all seating platforms of terraces listed in RFP with same 300 psi technique to preserve integrity of pavers and stacked stone.
- Provide spot treatment to all stained areas. Spots shall be treated with a commercial grade, water based PH neutral degreaser.
- Gum is removed safely with 200 degree hot water and rotary surface cleaners.
- Contractor shall power clean all stacked stone with a power cleaning wand.

RFP OVERVIEW AND HIGHLIGHTS

- **Horizontal and Vertical Areas and Surfaces**

- **Important Notes:**

- Power clean all areas of the Song Writers Hall of Fame using pressure of 300 psi and a technique to prevent damage to all engraved stone pavers.
- Contractor shall power clean all areas listed below with 200 degree hot water and rotary surface cleaners:
 - Marty Dickens Terrace
 - Dunkin Donuts Terrace
 - Al Taglio Terrace

RFP OVERVIEW AND HIGHLIGHTS

- **Horizontal and Vertical Areas and Surfaces**

- **Important Notes:**

- Contractor shall power clean the following areas with 200-degree hot water and rotary surface cleaner (cont.):
 - Sidewalks, both east and west, concrete gutter/drain and bus lane in the 6th Avenue tunnel located between Demonbreun and Koreans Veteran Blvd (KVB)
 - Valet Motor Entrance Contractor shall power clean all areas of the 7th and 8th Avenue terrace along Demonbreun
 - All areas of the 7th and 8th Avenue terrace along Demonbreun
 - Korean Veterans Blvd (KVB) dock entrance two (2) walls and two (2) sets of steps
 - House Docks

RFP OVERVIEW AND HIGHLIGHTS

- **Water Extraction**

- Provide a preferred plan for water extraction in the parking structure. The parking structure has limited drainage, causing all wash water to be extracted, filtered, and pumped to the nearest drain.
- Contractor shall be responsible for installing sediment filters to prevent small and large debris from inhibiting drains.

- **Aggregate Sealing**

- Contractor shall apply acrylic sealant to all washed aggregate exterior surfaces ONLY.
- The awarded contractor will provide 100% pure Acrylic Sealer
 - The Acrylic Sealer must be approved by Director of Engineering or designee, prior to application.
- All sealer shall be applied with a roller for superior coverage and application.

RFP OVERVIEW AND HIGHLIGHTS

Contractor Responsibilities

- Provide safety barriers/caution tape to aggregate stone area during sealing application.
- Clean all glass six (6) ft. and under in areas where power cleaning occurs.
- Provide safety and be mindful and respectful of all pedestrian traffic, vehicular movement and parking.
- Supply a Metro Water Services rented fire hydrant meter to supply all water necessary to complete scope of work.

RFP OVERVIEW AND HIGHLIGHTS

- **Contractor Responsibilities (cont.)**

- Contractor will be permitted to work nights and/or weekends. Limited day work will be permitted based on event schedules of the building.
- All areas mention in II (A) will be scheduled for cleaning and/or sealing on an as needed basis. All areas will not be schedule as one job/project.
- The Director of Engineering or designee will notify contractor of areas that need to be cleaned and/or sealed.
- Contractor shall be able to complete agreed upon scope of work within thirty (30) days of start date (sixty (60) days for parking garage).

RFP OVERVIEW AND HIGHLIGHTS

Contractor Responsibilities

- Contractor shall be responsible for any injury, damage or loss to all public and private property caused directly, in whole or in part by their employees or agents.
- Contractor will utilize staff/crew that has been trained and/or certified on how to properly and safely power clean all surfaces and application of acrylic sealing of washed aggregate listed in this RFP.
- Contractor shall be able to spot clean within 48 hours of notification.

COMMITMENT TO DIVERSITY

- It is the policy of the Authority to assist minority, women, small, and service disabled veteran-owned business enterprises in learning how to do business with the Authority. Furthermore, proposers are encouraged to maximize the usage of minority, women, small, and service-disabled veteran-owned businesses with respect to this scope.
- Read Section III. Diversity Business Participation (10 pts)

COMMITMENT TO DIVERSITY

- Diversity Plan will outline the plan to achieve or exceed a target percentage of minority, woman, small businesses and/or service disabled veteran owned businesses participation.
- Use Strategic approaches and methodologies taken to ensure maximum participation by minority, woman, small, and service disabled veteran owned business suppliers.
 - For example:
 - Identify a particular scope of contract that can be fulfilled by minority, woman, small, or service disabled veteran owned businesses.
 - Utilized DBE businesses to provide supplies and materials needed to perform contract

COMMITMENT TO DIVERSITY

- Work with the Director of Purchasing/DBE and the Purchasing DBE Coordinator to establish a level of DBE participation, and reporting measures to fulfill contract compliance requirements.
- DBE lists are available for the specified discipline of how proposers plan to use DBE companies.

PROCUREMENT NONDISCRIMINATION PROGRAM PLAN (PNP) OVERVIEW

- ***No proposal or submission shall be considered responsive unless it demonstrates compliance with the PNP.***
 - **DBE Primes are required to complete PNP**
 - **Covenant of Non-Discrimination (Exhibit A)**
 - Must be notarized
 - **Good Faith Effort Statement Form (Exhibit B)**
 - Provide written notice to at least three (3) available certified DBEs
 - The first three items on this form **must be** initialed
 - **Good Faith Effort Verification Form (Exhibit C)**
 - Must include the individual's or entity's name, business location, and information requested
 - Back-up documentation supporting the outreach (i.e. Copies of email threads).

IMPORTANT RFP DATES

RFP Questions and Inquiries Due	June 3, 2021
Responses to Inquiries	June 9, 2021
RFP Submissions Due	June 16, 2021 (3pm Nashville local time)

SUBMISSION REQUIREMENTS

All submittals must be received by deadline - NO EXCEPTIONS.

Physical Copy: Please submit one (1) original, six (6) copies, and one (1) electronic copy of the complete proposal response including any attachments, on a WINDOWS PC compatible CD or flash drive (verify all files are on disc/flash drive prior to submitting proposal) of the following materials to the address set forth in Section V (D).

All text must be printed on single-sided or double-sided pages and includes the tabs (in order)

SUBMISSION REQUIREMENTS

- **Hand Delivery Option:** Administrative Offices

600 Koreans Veterans Blvd

Must email Director of Purchasing 24 hours prior to delivery prior to deadline to Jasmine.Quattlebaum@nashvillemcc.com

- **UPS or FedEx Option:** Music City Center House Docks

700 Koreans Veterans Blvd



SUBMISSION REQUIREMENTS

- Read Section V. F. Response Format, Requirements and Evaluation Criteria thoroughly
- Include required amount of copies and electronic copy
- Organize tabs in order listed in RFP
- Ensure to include all required Exhibits

SUBMISSION REQUIREMENTS

Electronic Copy: Email complete proposal response including any attachments of the required tabs to the address set forth in Section V (D).

Files should be named in accordance with the proper tab name and in the same order set forth in Section V (D).

SUBMISSION REQUIREMENTS

Email Submissions under 25 MB should be delivered to Music City Purchasing Department:

mccpurchasing@nashvillemcc.com

cc: jasmine.quattlebaum@nashvillemcc.com

Confirmation of submission will be sent within 1 hour. If you do not receive a confirmation email, please email or call the Director of Purchasing:

jasmine.quattlebaum@nashvillemcc.com or (615) 401 - 1445

Email Submissions over 25 MB should be delivered via We Transfer (www.wetransfer.com): mccpurchasing@nashvillemcc.com



EVALUATION CRITERIA

- **Business Plan**

Total points available for this criterion are 35 points

- **Qualifications of Firm**

Total points available for this criterion are 20 points.

- **Reference Projects**

Total points available for this criterion are 5 points.

- **Cost (Use Exhibit E)**

Total points available for this criterion are 30 points.

- **Diversity Business Plan (Use Exhibits A-D)**

Total points available for this criterion are 10 points.

QUESTIONS?

- **REMINDER:** Questions must be submitted in writing in order to receive an official response.
- Written responses to questions will be issue by RFP amendment and posted to Music City Center website:

<http://www.nashvillemusiccitycenter.com/business-opportunities>